



# 5 Reasons Why QuickBooks Enterprise Solutions is the Right Solution for You.

Enterprise Solutions, designed for growing businesses, is the most powerful QuickBooks product. It has the capabilities and flexibility to meet your business' unique needs as it grows — and it could save you thousands in up-front and ongoing system costs.

## Kali Systems LLC

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We offer a range of custom QuickBooks training solutions for you to get the most out of your accounting software.

### 1. Capacity, Speed, and Users to Scale With You

- Easily scalable from 5 to 30 simultaneous users (comes in 5 user increments)
- Handle hundreds of thousands of inventory items, customers and vendors<sup>1</sup>
- Will support numbers as high as 99 billion<sup>9</sup>
- Built with a powerful industry standard Sybase 10 SQL database to scale with you and provide improved multi-user performance – including the ability to back up in multi-user mode

### 2. Enhanced Functionality to Help Make Better Decisions

- Advanced user permissions access to 115 areas and activities
- Apply and calculate foreign currencies automatically on transactions, such as sales orders, invoices and purchase orders
- Download transactions from your financial institution directly into Enterprise Solutions
- Over 120 built-in reports and the included Intuit Statement Writer (a \$150 value) to help you create professional financial statements
- Connect multiple locations and remote workers, plus use the new QuickBooks Instant Messenger to chat with remote workers and perform remote actions<sup>2</sup>
- Easily set up and process EDI transactions with TrueCommerce's EDI solution, a \$795 value included free with Enterprise Solutions<sup>8</sup>
- Advanced inventory tools to track bill of materials, different price levels, inventory items and purchase, stock and sell the same item in different units of measure
- Manage multi-location inventory, serial/lot tracking, schedule production, and utilize bar coding with Intuit Warehouse Management ES<sup>8</sup>
- Track and manage your workers and their work with Intuit Field Service Management ES<sup>8</sup>
- Effectively manage sales opportunities and your sales pipeline with Intuit Sales Management ES<sup>8</sup>

### 3. Flexible to Work the Way You Want

- Customize QuickBooks reports, invoices and estimates to your needs
- Retrieve your QuickBooks data with ODBC compliant applications such as Microsoft® Access and Excel to see data just the way you want — build custom reports, link your various business applications and build custom queries or tools<sup>3</sup>
- The flexibility to use Linux as your database server operating system

### 4. Expandable and Customizable to Your Exact Needs

- Comes with one seat of each of our new applications designed to help you streamline your key tasks around Sales Management, Field Service Management, and Warehouse Management
- A comprehensive selection of optional tools and applications to meet almost any business or accounting need — add exactly the capabilities your company needs, and no more
- Expand your capabilities with included EDI integration by TrueCommerce, CRM, manufacturing, and many other key areas with QuickBooks-compatible software solutions<sup>5</sup>
- Developers from the Intuit Developer Network can even create custom design applications that work with Enterprise Solutions<sup>5</sup>

### 5. Fraction of the Cost of Competitive Multi-user Systems

- QuickBooks Enterprise Solutions costs \$5,000 for a 10-user license — competitive multi-user systems can cost \$20,000–\$40,000
- Includes the Full Service Plan with 24/7 unlimited support, product upgrades, reporting services, data protection services, and 10 GB of online back-up<sup>4</sup>

## Save Tens of Thousands of Dollars!

Compare the total cost of using other software vs. QuickBooks Enterprise Solutions:

	QuickBooks Enterprise Solutions 9.0	Alternative Multi-User Systems***
<b>COST COMPARISON</b>		
10-user software license	\$5,000	\$20,000 - \$40,000
<b>Implementation</b>		
Professional services fees	Optional**	\$16,000 - \$50,000
<b>Training</b>		
Included with license	\$0	\$8,000 - \$20,000 (under Full Service Plan)
<b>Support<sup>4</sup></b>		
Unlimited support — 24x7/365 days	\$0	Plan components vary
Access to expert on first call	Yes	No
Annual maintenance fees (upgrades)	\$1,200	\$3,500 - \$21,000
<b>TOTAL 3-YEAR COST OF OWNERSHIP</b>	<b>\$7,500</b>	<b>\$90,000 - \$150,000</b>
<b>FEATURES</b>		
Integration with other business applications	✓	✓
Robust reporting across multi-locations and departments	✓	✓
Audit trail	✓	✓
Customizable user permissions	✓	✓
Double-entry accounting	✓	✓

\*\*Local Intuit Solution Providers are also available in select areas for additional help with your purchase, implementation, training and/or support needs. Professional services fees may apply. For help in finding an Intuit Solution Provider in your area, please see [www.qbes.com/localhelp](http://www.qbes.com/localhelp).

\*\*\* From a study of several mid-market accounting software providers conducted in May 2007. Pricing analysis is based on information available to the public as well as information provided by various professionals in the accounting software industry. The costs included in this analysis are representative of estimates for an installation supporting 10 users and core accounting applications. In some cases the costs are best estimates based on a wide range of source data.

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## Already Using QuickBooks?

Enterprise Solutions has everything from QuickBooks Premier but it's designed specifically for growing businesses.

	Premier Edition 2009	Enterprise Solutions 9.0
Number of simultaneous users	Up to 5	Up to 30
Customer, Vendor and Employee Centers	✓	✓
"Always-on" Audit Tracking	✓	✓
Customize prices with up to 100 price levels	✓	✓
Track back orders and sales orders	✓	✓
Build and track assemblies	✓	✓
Multi-currency functionality	✓	✓
Handle hundreds of thousands of inventory items, customers and vendors.		✓
Connect multiple locations and remote workers <sup>2</sup>		✓
Includes a 1 year Full Service Plan with unlimited 24/7 support <sup>4</sup> , all product upgrades <sup>2</sup> , reporting services, data protection services, training tools, and 10 GB of online back-up		✓
Includes one free seat of the new applications: Field Service Management ES, Sales Management ES, & Warehouse Management ES <sup>8</sup>		✓
Run your database server on a Linux operating system		✓
Intuit Statement Writer		✓
Fixed Asset Manager		✓
Combine reports from multiple company files <sup>7</sup>		✓
Set up and process EDI transactions with the included TrueCommerce EDI solution, a \$795 value <sup>8</sup>		✓
Edit inventory items in multi-user mode		✓
Access QuickBooks data with ODBC compliant applications including Crystal Reports, Microsoft® Access and Excel <sup>3</sup>		✓
Advanced user access permissions to over 115 areas and activities		✓

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- Enterprise Solutions allows you to add up to one million names (e.g. customers, vendors, employees) and up to one million items (e.g. inventory, non-inventory, and service items). Some performance degradation is likely as your lists approach these size thresholds.
- Additional fees may apply. Requires Windows XP Pro, Windows Server 2003, or Windows Server 2008. Access license required for each user.
- Applications sold separately.
- The Full Service Plan for QuickBooks Enterprise Solutions is good for 12 months from purchase. The Intuit support team is available weekdays from 4 A.M. - 7 P.M. Pacific time. Intuit reserves the right to limit each telephone contact to one hour and to one incident. Support availability subject to occasional downtime for systems and server maintenance, company events, observed U.S. holidays, and events beyond our controls. Terms, conditions, pricing, service offerings, and availability of the Full Service Plan are subject to change at any time without notice. U.S. only. Callback support; internet access required. See terms and conditions inside software.

## Industry-specific editions include features designed for YOUR business.

### Manufacturers and Wholesalers Edition

- More than 11 manufacturing and wholesale-specific reports
- Unit of Measure Conversion translates inventory between different units of measure to avoid errors when an item is ordered in one unit of measure and sold in another
- Track status of inventory items with one click
- Manage multi-location inventory and do serial/lot tracking with Warehouse Management ES<sup>8</sup>
- Build and track assembled items — including material and non-material costs
- Create up to 100 price levels for your item and customers
- Track back orders, sales orders, purchase orders and print pick lists and packing slips

### Contractor Edition

- 18 job cost reports, 9 contractor-specific reports
- Job Costing Center: summary of job costs and profits
- Alerts notify you when subcontractor's liability insurance and Workmans' Comp expire

### Nonprofit Edition

- Statement of Functional Expense Report (Form 990), plus 8 nonprofit-specific reports, donors/grants, budget by programs
- Donation, Pledge, and Thank-You forms
- Track donors and contributions with customized reports such as the new Donor Contribution Summary report and Donors/Grants report

### Professional Services Edition

- 17 professional services-specific reports, including 6 project cost reports
- Proposal and invoice templates

### Retail Edition

- 10 retail-specific reports, such as Customer Payment by Type of Payment Report
- Work Order Form and Daily Sales Form

### Accountant Edition

- Works with all Enterprise Solutions desktop files including the industry-specific editions
- Create professional financial statements with the included Intuit Statement Writer
- Unlimited customization of financial statements
- Includes all features and reports from QuickBooks Pro, and Premier industry-specific editions

5 Business software applications sold separately. For a complete list of software that works with QuickBooks Enterprise Solutions, visit [www.qbes.com/integratedsolutions](http://www.qbes.com/integratedsolutions).

6 Free Product Upgrades — Receive a year's worth of upgrades available through Full Service Plan (offer good for 12 months from date of plan purchase).

7 Requires Microsoft Word 2000, 2002, 2003, or 2007, sold separately. Excel integration requires Microsoft Excel 2000, 2002, 2003, or 2007, sold separately. All QuickBooks data files must be generated by the same version of QuickBooks Enterprise Solutions.

8 Additional fees apply for monthly subscription.

9 Excludes list limits